



Draft

Memorandum of Understanding

This agreement is signed between

**Malawi Confederation of Chambers of Commerce and
Industry herein after called MCCCI
And**

**COMESA Leather and Leather Products Institute hereinafter
called COMESA/LLPI**

The two parties agreed on the following points

ARTICLE I DEFINITIONS/ACRONYMS

1. "MCCCI" means Malawi Confederation of Chambers of Commerce and Industry
2. "COMESA/LLPI" means the Common Market for Eastern and Southern Africa – Leather and Leather Products Institute
3. IP means Intellectual Property
4. "MoU" means Memorandum of Understanding
5. "Party" or "Parties" refer to the MCCCI and/or COMESA/LLPI and other institutions that mutually agreed to by both parties

ARTICLE II PURPOSE

This Memorandum of Understanding establishes the guidelines for collaboration between MCCCI and the COMESA/LLPI in the development of the leather sector in Malawi

ARTICLE III OBJECTIVES

It is envisioned that the Parties will work together to develop the mechanisms that will promote and sustain the value adding activities along the leather value chain, in Malawi that include, but not limited to, Cluster Development, Capacity Building of SMEs and Incubation of Technologies. The MoU shall serve as the basis for the various leather and leather products activities to be undertaken jointly by MCCCCI and COMESA/LLPI.

ARTICLE IV AREAS OF COOPERATION

The parties shall cooperate in the following fields:

1. MCCCCI and COMESA/LLPI agree to cooperate with each other through their appropriate organs with respect to all matters of common interest that arise in the fields of leather and leather products in general.
2. MCCCCI shall give due consideration to the goals and objectives agreed by the two parties for the development of leather sector in Malawi.
3. COMESA/LLPI, shall endeavor to build capacity for leather sector stakeholders at various levels within the leather value chain in Malawi.
4. Both parties will cooperate in the areas of training, technology transfer, Incubation, consultancy, development of SMEs, and other programs in the leather sector, preferably with written protocols and agreements.
5. The two Parties will give due consideration to consultancy and extension services in the leather sector and other cross-cutting issues as follows:
 - i. Advice on issues of technology transfer
 - ii. Promote and sustain development of SMEs in Malawi
 - iii. Promote investments in the leather sector in Malawi
 - iv. Promote adoption of cleaner technology and appropriate waste management for sustainable development
 - v. Standardization, quality grading and certification of leather and leather products
 - vi. Benchmarking
6. MCCCCI and COMESA/LLPI will concert and coordinate their efforts in the areas of information collection, analysis and dissemination of activities in the following fields:

- i. Market information
- ii. Human resource
- iii. New and indigenous technology
- iv. Research and Development
- v. Any other areas of interest to the leather sector

ARTICLE V MEETINGS

1. MCCCCI and COMESA/LLPI may, in appropriate cases, agree to convene under their auspices, according to arrangements to be made in each particular case, joint meetings concerning matters of mutual interest. The manner in which measures proposed by such joint meetings may be put into effect will be determined by the two parties.
2. In appropriate cases, meetings convened by either MCCCCI or COMESA/LLPI may call for the cooperation and participation of the other party.

ARTICLE VI JOINT ACTION

1. MCCCCI and COMESA/LLPI may, through special arrangements, decide upon joint action with a view to attaining objects of common interest. These arrangements shall define the ways and means in which each of the two organizations shall participate in this action and shall specify the financial commitment, if any, that each is to assume.
2. MCCCCI and COMESA/LLPI, when they consider it desirable, shall set up joint commissions, committees or other bodies, on conditions to be mutually agreed in each case, to advise them on matters of common interest.

ARTICLE VII ASSISTANCE IN TECHNICAL, FINANCIAL, RESEARCH AND OTHER RELATED FIELDS

1. Joint requests for technical, financial or other leather sector developmental support to Malawi leather sector, from regional and International development partners, may be the subject of consultations between the two Parties.
2. Joint studies may be undertaken by MCCCCI and COMESA/LLPI, and joint programmes and projects established and implemented to further the leather sector in Malawi.

