



MEMORANDUM OF UNDERSTANDING

between

Galilee International Management Institute (GIMI)

and

**COMESA – Leather and Leather Products Institute
(COMESA/LLPI)**

in connection with

***Establishing Collaborative Activities for the Development of
Leather Sector in the COMESA Region***

February 2014

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M.1 THE MEMORANDUM OF UNDERSTANDING (MoU)

M.1.1. THIS Memorandum of Understanding (MoU) made and entered into on this 7th March two thousand and fourteen between Galilee International Management Institute (GIMI)having its registered office at P.O. Box 208 Nahalal 10600, Israel(hereinafter called **GIMI**) which expression shall where the context so admits include its successors and permitted assigns of other part.

AND

M.1.2 Common Market for Eastern and Southern Africa (COMESA) – Leather and Leather Products Institute (LLPI), having its registered office at P.O. Box.2538, Code No.1110, Addis Ababa, Ethiopia (hereinafter called **COMESA/LLPI**) which expression shall, where the context so admits, include its successors and permitted assigns of the other part.

M.2 PREAMBLE

M.2.1 WHEREAS the Common Market for Eastern and Southern Africa (COMESA) - Leather and Leather Products Institute (LLPI) (hereinafter called **COMESA/LLPI**) works with objectives to support and develop the leather industries of the COMESA regions.

M.2.2 WHEREAS GIMI has also immense expertise in the areas of Environmental management, SMEs Management and Development, Supply Chain Management, and has had the experience of similar activities in developing countries.

M.2.3 WHEREAS both GIMI and COMESA/LLPI are convinced of the mutual benefits of undertaking collaborative activities between the two organizations for the development of leather industry in the COMESA Region (hereinafter called **ACTIVITY**).

M.2.4 WHEREAS both GIMI and COMESA/LLPI have agreed in this connection to enter into this umbrella MoU to record the mutual intention of extending mutual cooperation to each other towards undertaking specific collaborative activities at a later date, depending upon the requirements as and when the need arises, as per the mutually agreed terms and conditions in terms of separate Agreement to be signed by both the parties.

Now, therefore, in consideration of the premises and mutual covenants hereinafter contained, the parties hereto agree as follows:

M.3 SCOPE OF THE MoU

M.3.1 This umbrella MoU details the rights and obligations of the parties hereto, pertaining to the ACTIVITY.

M.3.2 MoU envisioned that the Parties will work together to develop the mechanisms and to undertake activities jointly that will promote and sustain the value adding activities along the leather value chain, in the COMESA Region. The MoU shall serve as the basis for the various leather and leather

products development activities in the areas of training in marketing, and consultancy in marketing and related activities to be undertaken jointly by GIMI and COMESA/LLPI.

M.4 DEFINITIONS/ACRONYMS

- M.4.1 "GIMI" means Galilee International Management Institute
- M.4.2 "COMESA/LLPI" means the Common Market for Eastern and Southern Africa – Leather and Leather Products Institute.
- M.4.3 "COMESA Member States" are Burundi, Comoros, D.R. Congo, Djibouti, Egypt, Eritrea, Ethiopia, Kenya, Libya, Madagascar, Malawi, Mauritius, Rwanda, Seychelles, Sudan, Swaziland, Uganda, Zambia and Zimbabwe.
- M.4.4 "IP" means Intellectual Property.
- M.4.5 "MoU" means Memorandum of Understanding.
- M.4.6 "Party" or "Parties" refer to the GIMI and/or COMESA/LLPI and other institutions that mutually agreed to by both parties.

M.5 GENERAL RESPONSIBILITIES OF COMESA/LLPI &GIMI and AREAS OF COOPERATION

- M.5.1 GIMI and COMESA/LLPI agree to cooperate with each other through their appropriate organs with respect to all matters of common interest that arise in the fields of leather and leather products in general.
- M.5.2 GIMI shall give due consideration to COMESA/LLPI requests for technical support for the goals and objectives of COMESA/LLPI in the development of leather industry in the COMESA Region.
- M.5.3 COMESA/LLPI shall endeavor to build capacity for African countries at various levels within the leather value chain.
- M.5.4 GIMI and COMESA/LLPI will cooperate in the areas of research, training, technology transfer, consultancy, exchange of programs, development of SMEs and other regional and international programs, preferably with written protocols and agreements.
- M.5.5 GIMI and COMESA/LLPI will give due consideration to consultancy and extension services in the leather sector and other cross-cutting issues. The Basis of each consultancy will be determined according to the specific required activity.

Consultancy on quality assurance on the leather value chain eg. Standards compliance and certification for the purpose of growth and development
- M.5.6 GIMI and COMESA/LLPI will concert and coordinate their efforts in the areas of information collection, analysis and dissemination of activities for the purpose of Capacity Building and/or Consultancy in the following fields:

